

Hiring Now

We're hiring CHIEF SALES now!

Azumi Filter paper is the one of the leading filter paper manufactures with 100 years history. We offer a wide range of industrial products such as automobile filters and air purifier filters, as well as oil strainers used in restaurants and bars. Our advanced materials are used in nearly every industry and touch every aspect of modern life.

We also collaborate with major manufacturers to develop next-generation products to make a cleaner, healthier, and more sustainable world.

This is an opportunity to make an impact in a broad and visible role at an industry leader—not only is the company expanding, but you also will lead strong growth in your areas of responsibility.

We are looking to hire motivated agents to prospect potential customers through targeted leads while offering unique payment solutions and guaranteed savings.

We'd love to hear from you if you're interested in expanding our advanced filtration technology globally to create a better world for all of humanity.

Role and Responsibilities:

Build maintains relationships with customers and the internal people.

Ensure quality of products and address the problems when they arise.

Keeps up with trends in procurement.

Direct involvement with manufacturing and material requirements to ensure consistent flow of materials to support production.

Determining price schedules

Identifying emerging markets to find new sales opportunities

Defining and executing territory sales plan

Serving as the face of the organization to internal and external partners

Setting sales quotas and goals

Develop, lead and execute purchasing strategies

Qualifications/Skills:

Effective communication skills

Negotiation skills

Interpersonal skills such as teamwork and good listening skills

Research and analytical skill

Attention to detail

Ability to manage time and organize

Education, Experience and Licensing Requirements:

Bachelor's degree

Demonstrated knowledge of MS Office, including Word, Excel, and Power Point

Schedule:

Monday to Friday

8 hours shift

No nights

Bonus pay

Job Type:

Full time

Benefits:

The salary is negotiable

Employee assistance program

Health Insurance

Paid Training

Paid time off

Health saving account