



Head Office and Osaka Plant Facilities

- Head Office : Komatsu,
Higashi Yodogawa-Ward, Osaka
- Business Overview : Design, development,
manufacturing, and sales of various filter
paper, functional paper, and filters
- Number of Regular Employees : 190
(as of April 2026)
- Current Sales : 6 billion JP yen
(Fiscal Year ended March 2025)
- Corporate Number : 9120001053101
- Web : <https://www.azumi-filter.co.jp/en/>

Corporate Philosophy & Message on the 10 Billion Yen Declaration



President
Satoru Azumi

Empowering the world with innovative material

For over 100 years, we have pursued excellence in the fields of filter paper and functional paper, striving to provide products that are truly indispensable to society and contribute to its development through our technology and expertise.

Looking ahead, we aim to expand our business globally and contribute further to society and the world through our commitment to manufacturing and our unwavering dedication to quality.

At the same time, we believe that our efforts have little meaning unless we ourselves can find happiness and fulfillment in our work. Above all, we believe it is important to prioritize safety and health, find hope and purpose in what we do, and continue to grow while enjoying our work.

As we work toward our goal of ¥10 billion in annual sales, we will continue to pursue “Enjoy” and “Pursue Excellence.”

Goals and Challenges Toward Achieving 10 Billion Yen in Sales

Target Goals

Achieve 10 billion yen in annual sales by 2034

- ① Expand sales of a wide range of products and develop new markets, leveraging our core strength in diverse papermaking technologies
- ② Establish an integrated production system for finished filter products using our proprietary filter paper technologies
- ③ Strengthen global sales of our own products

Challenges

- ① Expanding production capacity
- ② Accelerating the commercialization of our finished product business
- ③ Establishing a global sales structure
- ④ Upgrading our core business systems
- ⑤ Securing and developing human resources

Specific Measures Toward Achieving 10 Billion Yen in Sales

Growth Strategies

Growth Strategies

- ① Maximize the utilization of the new papermaking line introduced at our Gifu Plant
- ② Further leverage our diverse papermaking technologies to expand our existing businesses
- ③ Establish an integrated production system for finished filter products to expand our business
- ④ Expand the global reach of our Made-in-Japan products
- ⑤ Actively invest in launching new businesses

Implementation Structure

- ① Strengthening staffing in the Sales & Marketing Department
- ② Investing in our manufacturing facilities and securing personnel
- ③ Strengthening staffing in the Overseas Sales Group
- ④ Strengthening collaboration between Sales and Engineering

Goals and Challenges in Achieving 10 Billion Yen in Annual Sales

AZUMI FILTER PAPER CO., LTD. contributes to society and the world's development as a filter paper and functional paper manufacturer through our uncompromising approach to manufacturing.

Four Pillars for Business Expansion

1) Expanding Sales and Developing New Markets Leveraging Our Diverse Papermaking Technologies

- Developing new products by applying our diverse papermaking technologies
- Expanding our market share in automotive filter paper for fuel and oil filters
- Improving the quality and increasing the supply capacity of powder-blended paper

2) Commercializing Finished Filter Products

- Establishing an integrated production system from filter paper to finished filter products
- Strengthening sales of finished filter products using our proprietary filter media
- Increasing sales by enhancing awareness of the Azumi brand

3) Strengthening Global Sales of Our Own Products (Accelerating Overseas Sales)

- Enhancing global awareness of the Azumi brand
- Strengthening sales to existing customers in China, ASEAN, and Europe
- Developing new customers in India, Africa, the Middle East, and other regions

4) Launching New Businesses Beyond Papermaking

- Manufacturing and selling functional products based on our own filter paper
- Manufacturing and selling high-value-added products using our own filter paper

